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Pirin 73 Street
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To Whom It May Concern:

Vladimir and the Growth Way team have helped us to review audit our company's core processes. This allowed us to understand the issues that we were facing with our client onboarding procedures, management and subscription services, support and our sales cycle. The Growth Way team then helped us to optimize our processes and created an action plan for integrating them with our CRM platform. They went the extra mile to study our CRM platform in order to aid us with the new process implementation. The end result is that we now have a robust process at every vital stage of our sales and management process that allows us to be flexible and to quickly introduce new employees into the company. As an additional benefit we see that the quality of our services has increased which leads to higher customer satisfaction and longer client retention. I will not hesitate recommend Growth Way to any business – they have not only delivery but exceeded our expectations.

28.08.2019

Managing Director
Alexander Georgiev



Further Information available upon request for contact +359878878801/ alexanderg@ad-vertise.co.uk